

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): June 30, 2025

**The Joint Corp.**

(Exact Name of Registrant as Specified in Charter)

**Delaware**  
(State or other jurisdiction  
of incorporation)

**001-36724**  
(Commission File Number)

**90-0544160**  
(IRS Employer  
Identification No.)

**16767 N. Perimeter Drive, Suite 110**  
**Scottsdale, Arizona 85260**  
(Address of principal executive offices) (Zip Code)

**(480) 245-5960**  
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.001	JYNT	The NASDAQ Capital Market LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 §CFR 230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company ☐

---

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

## Item 2.01. Completion of Acquisition or Disposition of Assets.

On June 30, 2025, we completed the previously announced sale of the assets of, and the franchise rights to, 31 company-owned and managed clinics located in Arizona and New Mexico (the “Joint Ventures Transaction”) to Joint Ventures, LLC, a Nevada limited liability company and our largest franchisee (“Joint Ventures”), for an aggregate purchase price of \$11.13 million, subject to certain adjustments, pursuant to an Asset Purchase Agreement, dated as of June 23, 2025, by and between us and Joint Ventures. In addition, in connection with the Joint Ventures Transaction, we also acquired the regional developer rights to the Northwest Region, which consists of 46 existing franchised clinics and 30 sites for future clinic development in regions of Northern California, Utah, Nevada, Washington and Oregon.

On July 7, 2025, we issued a press release announcing the completion of the Joint Ventures Transaction described in this Item 2.01. A copy of the press release is attached as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

## Item 9.01. Financial Statements and Exhibits.

### (b) *Unaudited Pro Forma Condensed Consolidated Financial Information.*

The following unaudited pro forma condensed financial statements of The Joint Corp. reflecting the sale of 31 clinics to Joint Ventures are filed as Exhibit 99.2 to this Current Report and are incorporated herein by reference:

- Unaudited Pro Forma Condensed Consolidated Balance Sheet as of March 31, 2025;
- Unaudited Pro Forma Condensed Consolidated Statements of Operations for the three months ended March 31, 2025 and for the years ended December 31, 2025 and 2024;
- Notes to the Unaudited Pro Forma Condensed Consolidated Statements

### (d) *Exhibits.*

<u>Exhibit Number</u>	<u>Exhibits</u>
<a href="#">99.1</a>	<a href="#">Press Release, dated July 7, 2025</a>
<a href="#">99.2</a>	<a href="#">The Joint Corp. Unaudited Condensed Consolidated Financial Information</a>
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

---

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### **THE JOINT CORP.**

Date: July 7, 2025

By: /s/ Sanjiv Razdan  
Sanjiv Razdan  
President and Chief Executive Officer



**The Joint Corp. Closes Sale of 31 Corporate Clinics in Arizona and New Mexico and Acquires Regional Developer Rights in the Northwest Region**

*- Proven Operator Grows to 96 Clinics and Commits to Open 10 Additional Clinics -*

*- Sale Price Included \$8.3 Million Plus Regional Developer Rights that Generated \$855,000 in Royalties and Franchise Fees over the 12 Months Ended March 31, 2025 -*

**SCOTTSDALE, Ariz., July 7, 2025** – The Joint Corp. (NASDAQ: JYNT), the nation's largest franchisor of chiropractic care through The Joint Chiropractic® network, closed the sale of 31 corporate owned and managed clinics and associated franchise licenses in Arizona and New Mexico to Joint Ventures, LLC in exchange for \$8.3 million in cash and the regional developer (RD) territory rights of the Northwest region that generated \$855,000 in royalties and franchise fees over the 12 months ended March 31, 2025.

"Our goal for the refranchising initiative is to strengthen and simplify our business, while ensuring our clinics go to proven franchise operators that can improve performance and grow within their regions," said The Joint Corp.'s President, Chief Executive Officer and Director Sanjiv Razdan. "We are very happy that Joint Ventures, one of our strongest franchisees, is purchasing 31 clinics in Arizona and New Mexico. As part of the consideration for the clinics, we are acquiring Joint Ventures' regional developer rights for the Northwest region, covering 46 existing franchised clinics and 30 sites for future clinic development. By acquiring RD rights, we will reduce commission obligations and increase operating margin, as these clinics incurred \$855,000 in royalties and commissions under these RD rights in the trailing twelve months ended March 31, 2025. By increasing their stake in The Joint, existing franchisees are validating our initiatives to strengthen the patient experience, drive revenue and reduce operational costs. We expect to deploy our expanding working capital to generate value for stockholders."

**Forward-Looking Statements** This press release contains statements about future events and expectations that constitute forward-looking statements. Forward-looking statements are based on our beliefs, assumptions and expectations of industry trends, our future financial and operating performance and our growth plans, taking into account the information currently available to us. These statements are not statements of historical fact. Words such as, "anticipates," "believes," "continues," "estimates," "expects," "goal," "objectives," "intends," "may," "opportunity," "plans," "potential," "near-term," "long-term," "projections," "assumptions," "projects," "guidance," "forecasts," "outlook," "target," "trends," "should," "could," "would," "will," and similar expressions are intended to identify such forward-looking statements. Specific forward looking statements made in this press release include, among others, our goal for the refranchising initiative to strengthen and simplify our business, while ensuring our clinics go to proven franchise operators that can improve performance and grow within their regions; our belief that by increasing their stake in The Joint, existing franchisees are validating our initiatives to strengthen the patient experience, drive revenue and reduce operational costs; our belief that by acquiring RD rights, we will reduce commission obligations, increase operating margin; and our expectation to deploy our expanding working capital to generate value for stockholders. Forward-looking statements involve risks and uncertainties that may cause our actual results to differ materially from the expectations of future

results we express or imply in any forward-looking statements, and you should not place undue reliance on such statements. Factors that could contribute to these differences include, but are not limited to, our inability to identify and recruit enough qualified chiropractors and other personnel to staff our clinics, due in part to the nationwide labor shortage and an increase in operating expenses due to measures we may need to take to address such shortage; inflation, which has increased our costs and which could otherwise negatively impact our business; our failure to profitably operate company-owned or managed clinics; our failure to rebrand as planned; short-selling strategies and negative opinions posted on the internet, which could drive down the market price of our common stock and result in class action lawsuits; our failure to remediate future material weaknesses in our internal control over financial reporting, which could negatively impact our ability to accurately report our financial results, prevent fraud, or maintain investor confidence; and other factors described in our filings with the SEC, including in the section entitled “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2024 filed with the SEC on March 14, 2025 and subsequently filed current and quarterly reports. We qualify any forward-looking statements entirely by these cautionary factors. We assume no obligation to update or revise any forward-looking statements for any reason or to update the reasons actual results could differ materially from those anticipated in these forward-looking statements, even if new information becomes available in the future. Comparisons of results for current and any prior periods are not intended to express any future trends or indications of future performance, unless expressed as such, and should only be viewed as historical data.

### **About The Joint Corp. (NASDAQ: JYNT)**

The Joint Corp. (NASDAQ: JYNT) revolutionized access to chiropractic care when it introduced its retail healthcare business model in 2010. Today, it is the nation’s largest operator, manager and franchisor of chiropractic clinics through The Joint Chiropractic network. The company is making quality care convenient and affordable, while eliminating the need for insurance, for millions of patients seeking pain relief and ongoing wellness. With over 950 locations nationwide and more than 14 million patient visits annually, The Joint Chiropractic is a key leader in the chiropractic industry. The brand is consistently named to *Franchise Times*’ annual “Top 400” and “Fast & Serious” list of 40 smartest growing brands. *Entrepreneur* named The Joint “No. 1 in Chiropractic Services,” and is regularly ranked on the publication’s “Franchise 500,” the “Fastest-Growing Franchises,” the “Best of the Best” lists, as well as its “Top Franchise for Veterans” and “Top Brands for Multi-Unit Owners.” *SUCCESS* named the company as one of the “Top 50 Franchises” in 2024. The Joint Chiropractic is an innovative force, where healthcare meets retail. For more information, visit [www.thejoint.com](http://www.thejoint.com). To learn about franchise opportunities, visit [www.thejointfranchise.com](http://www.thejointfranchise.com).

### **The Joint Business Structure**

The Joint Corp. is a franchisor of clinics and an operator of clinics in certain states. In Arkansas, California, Colorado, District of Columbia, Florida, Illinois, Kansas, Kentucky, Maryland, Michigan, Minnesota, New Jersey, New York, North Carolina, Oregon, Pennsylvania, Rhode Island, South Dakota, Tennessee, Washington, West Virginia and Wyoming, The Joint Corp. and its franchisees provide management services to affiliated professional chiropractic practices.

### **Media Contact:**

Margie Wojciechowski, The Joint Corp., [margie.wojciechowski@thejoint.com](mailto:margie.wojciechowski@thejoint.com)

### **Investor Contact:**

Kirsten Chapman, Alliance Advisors IR, 415-433-3777, [thejointinvestor@allianceadvisors.com](mailto:thejointinvestor@allianceadvisors.com)

**The Joint Corp.**  
**Unaudited Pro Forma Condensed Consolidated Financial Information**

On June 23, 2025, we entered into an Asset Purchase Agreement with Joint Ventures, LLC, a Nevada limited liability company and our largest franchisee ("Joint Ventures"), pursuant to which we agreed to sell to Joint Ventures the assets of, and grant franchise rights to, 31 company-owned and managed clinics located in Arizona and New Mexico (the "Clinic Sales Transaction") for an aggregate purchase price of \$11.13 million, subject to certain adjustments. In addition, in connection with the Clinic Sales Transaction, we agreed to acquire the regional developer ("RD") rights to the Northwest Region, which consists of 46 existing franchised clinics and 30 sites for future clinic development in regions of Northern California, Utah, Nevada, Washington and Oregon (the "RD Termination Costs"), (together the "Joint Ventures Transaction"). On June 30, 2025, we completed the Joint Ventures Transaction.

Our estimates for the sale as presented in the attached pro forma condensed consolidated financial information are preliminary and actual results could differ from these estimates as we finalize the disposition accounting to be reported in our Quarterly Report on Form 10-Q for the quarter ended June 30, 2025, as well as our Annual Report on Form 10-K for the year ending December 31, 2025.

The unaudited pro forma condensed consolidated financial statements presented below consist of an Unaudited Pro Forma Condensed Consolidated Balance Sheet as of March 31, 2025 and Unaudited Pro Forma Condensed Consolidated Statements of Operations for the three months ended March 31, 2025 and for the years ended December 31, 2024 and 2023.

The following unaudited pro forma condensed consolidated financial information is intended to show how the sale of our company-owned and managed clinics and the acquisition of the regional developer rights might have affected our historical financial statements if the Joint Ventures Transaction had been completed at an earlier time as indicated herein. The unaudited pro forma condensed consolidated financial statements have been prepared in accordance with Article 11 of Regulation S-X and were derived from our historical consolidated financial statements and are being presented to give effect to the sale of our company-owned and managed clinics and the acquisition of the regional developer rights. The unaudited pro forma condensed consolidated financial statements and the accompanying notes should be read in conjunction with:

- Our audited historical financial statements the accompanying notes and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our Annual Report on Form 10-K for the year ended December 31, 2024 filed with the Securities and Exchange Commission ("SEC") on March 14, 2025; and
- Our unaudited interim historical consolidated financial statements and the accompanying notes and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our Quarterly Report on Form 10-Q for the three months ended March 31, 2025 filed with the SEC on May 9, 2025.

The unaudited pro forma condensed consolidated financial statements are based on available information and assumptions that our management believes are reasonable as of the date of this filing. The Unaudited Pro Forma Condensed Consolidated Balance Sheet as of March 31, 2025 adjusts our assets, liabilities, and stockholders' equity to reflect the sale of our company-owned and managed clinics and the acquisition of the regional developer rights as of March 31, 2025. In addition, the Unaudited Pro Forma Condensed Consolidated Statements of Operations for the three months ended March 31, 2025 and for the years ended December 31, 2024 and 2023, reflect certain Pro Forma Adjustments that are incremental to those related to the sale of our company-owned and managed clinics and the acquisition of the regional developer rights. The Pro Forma Adjustments in the unaudited pro forma condensed consolidated statements of operations are reflected as if the Joint Ventures Transaction had occurred on January 1, 2023.

The unaudited pro forma condensed consolidated financial information is provided for informational purposes only and does not purport to represent our actual financial condition or results of operations had the sale of our company-owned and managed clinics and the acquisition of the regional developer rights occurred on the dates indicated nor does it project our results of operations or financial condition for any future period or date. We have prepared the unaudited pro forma condensed financial information based on available information using certain assumptions that we believe are reasonable. As a result, the actual results reported by us in periods following the sale of our company-owned and managed clinics and the acquisition of the regional developer rights may differ materially from this unaudited pro forma condensed financial information.

---

**THE JOINT CORP.**  
**PRO FORMA CONDENSED CONSOLIDATED BALANCE SHEETS**  
**(UNAUDITED)**

	As of March 31, 2025				
	Historical (as reported)	Clinic Sales Transaction	Notes	RD Termination Costs	Pro Forma
<b>ASSETS</b>					
Current assets:					
Cash and cash equivalents	\$ 21,918,175	\$ 11,130,000		\$ (2,820,000)	\$ 30,228,175
Restricted cash	979,384	—		—	979,384
Accounts receivable, net	2,970,097	—		—	2,970,097
Deferred franchise and regional development costs, current portion	1,045,497	—		(20,000)	1,025,497
Prepaid expenses and other current assets	3,739,832	—		—	3,739,832
Discontinued operations current assets	37,178,393	(13,613,000)		—	23,565,393
Total current assets	67,831,378	(2,483,000)		(2,840,000)	62,508,378
Property and equipment, net	3,061,663	—		—	3,061,663
Operating lease right-of-use asset	1,742,749	—		—	1,742,749
Deferred franchise and regional development costs, net of current portion	4,268,991	—		(57,000)	4,211,991
Deposits and other assets	289,212	—		—	289,212
Total assets	<u>\$ 77,193,993</u>	<u>\$ (2,483,000)</u>		<u>\$ (2,897,000)</u>	<u>\$ 71,813,993</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Current liabilities:					
Accounts payable	\$ 1,022,141	\$ —		\$ —	\$ 1,022,141
Accrued expenses	2,005,609	445,000	(1)	—	2,450,609
Co-op funds liability	998,765	—		—	998,765
Payroll liabilities	2,188,667	—		—	2,188,667
Operating lease liability, current portion	240,889	—		—	240,889
Deferred franchise fee revenue, current portion	2,525,924	90,000		—	2,615,924
Upfront regional developer fees, current portion	284,561	—		(5,000)	279,561
Other current liabilities	687,651	60,000		—	747,651
Discontinued operations current liabilities	32,752,879	(6,411,000)		—	26,341,879
Total current liabilities	42,707,086	(5,816,000)		(5,000)	36,886,086
Operating lease liability, net of current portion	2,009,705	—		—	2,009,705
Deferred franchise fee revenue, net of current portion	11,936,488	807,000		—	12,743,488
Upfront regional developer fees, net of current portion	602,638	—		(38,000)	564,638
Total liabilities	<u>57,255,917</u>	<u>(5,009,000)</u>		<u>(43,000)</u>	<u>52,203,917</u>
Stockholders' equity:					
Common stock	15,344	—		—	15,344
Additional paid-in capital	50,410,220	—		—	50,410,220
Treasury stock	(878,498)	—		—	(878,498)
Accumulated deficit	(29,633,990)	2,526,000	(2)	(2,854,000)	(29,961,990)
Total The Joint Corp. stockholders' equity	19,913,076	2,526,000		(2,854,000)	19,585,076
Non-controlling Interest	25,000	—		—	25,000
Total equity	<u>19,938,076</u>	<u>2,526,000</u>		<u>(2,854,000)</u>	<u>19,610,076</u>
Total liabilities and stockholders' equity	<u>\$ 77,193,993</u>	<u>\$ (2,483,000)</u>		<u>\$ (2,897,000)</u>	<u>\$ 71,813,993</u>

**THE JOINT CORP.**  
**PRO FORMA CONDENSED CONSOLIDATED INCOME STATEMENTS**  
(unaudited)

	Three Months Ended March 31, 2025						
	Historical (as reported)	Clinic Sales Transaction	Notes	RD Termination Costs	Notes	Pro Forma Adjustments	Pro Forma
<b>Revenues:</b>							
Royalty fees	\$ 8,070,985	\$ —		\$ —		\$ 361,000 (6)	\$ 8,431,985
Franchise fees	828,519	—		—		22,000 (7)	850,519
Advertising fund revenue	2,307,502	—		—		103,000 (8)	2,410,502
Software fees	1,461,967	—		—		56,000 (9)	1,517,967
Other revenues	408,617	—		—		—	408,617
Total revenues	13,077,590	—		—		542,000	13,619,590
<b>Cost of revenues:</b>							
Franchise and regional development cost of revenues	2,551,235	—		(212,000) (5)		—	2,339,235
IT cost of revenues	420,891	—		—		—	420,891
Total cost of revenues	2,972,126	—		(212,000)		—	2,760,126
Selling and marketing expenses	3,505,150	—		—		—	3,505,150
Depreciation and amortization	361,930	—		—		—	361,930
General and administrative expenses	6,914,945	—		—		—	6,914,945
Total selling, general and administrative expenses	10,782,025	—		—		—	10,782,025
Net loss on disposition or impairment	1,973	—		—		—	1,973
Income (loss) from operations	(678,534)	—		212,000		542,000	75,466
Other income (expense), net	185,917	—		—		—	185,917
Income (loss) before income tax expense	(492,617)	—		212,000		542,000	261,383
Income tax expense (benefit)	13,404	—		45,000 (4)		114,000 (4)	172,404
Net income (loss) from continuing operations	(506,021)	—		167,000		428,000	88,979
<b>Discontinued operations:</b>							
Income (loss) from discontinued operations before income tax expense	1,410,863	(1,394,000) (3)		—		—	16,863
Income tax expense (benefit) from discontinued operations	103,412	(293,000) (4)		—		—	(189,588)
Net income (loss) from discontinued operations	1,307,451	(1,101,000)		—		—	206,451
Net income (loss)	<u>\$ 801,430</u>	<u>\$ (1,101,000)</u>		<u>\$ 167,000</u>		<u>\$ 428,000</u>	<u>\$ 295,430</u>
<b>Net loss from continuing operations per common share:</b>							
Basic	\$ (0.03)						\$ 0.01
Diluted	\$ (0.03)						\$ 0.01
<b>Net income from discontinued operations per common share:</b>							
Basic	\$ 0.09						\$ 0.01
Diluted	\$ 0.09						\$ 0.01
<b>Net income per common share:</b>							
Basic	\$ 0.05						\$ 0.02
Diluted	\$ 0.05						\$ 0.02
<b>Basic weighted average shares</b>							
	15,186,420						15,186,420
<b>Diluted weighted average shares</b>							
	15,263,152						15,263,152

**THE JOINT CORP.**  
**PRO FORMA CONDENSED CONSOLIDATED INCOME STATEMENTS**  
(unaudited)

	Year ended December 31, 2024							
	Historical (as reported)	Clinic Sales Transaction	Notes	RD Termination Costs	Notes	Pro Forma Adjustments	Notes	Pro Forma
Revenues:								
Royalty fees	\$ 32,144,796	\$ —		\$ —		\$ 1,471,000	(6)	\$ 33,615,796
Franchise fees	2,997,850	—		—		84,000	(7)	3,081,850
Advertising fund revenue	9,180,281	—		—		420,000	(8)	9,600,281
Software fees	5,687,326	—		—		223,000	(9)	5,910,326
Other revenues	1,886,352	—		—		—		1,886,352
Total revenues	51,896,605	—		—		2,198,000		54,094,605
Cost of revenues:								
Franchise and regional development cost of revenues	10,063,644	—		(865,000)	(5)	—		9,198,644
IT cost of revenues	1,453,011	—		—		—		1,453,011
Total cost of revenues	11,516,655	—		(865,000)		—		10,651,655
Selling and marketing expenses	10,923,342	—		—		—		10,923,342
Depreciation and amortization	1,363,453	—		—		—		1,363,453
General and administrative expenses	29,833,570	—		—		—		29,833,570
Total selling, general and administrative expenses	42,120,365	—		—		—		42,120,365
Net loss on disposition or impairment	14,642	—		—		—		14,642
Income (loss) from operations	(1,755,057)	—		865,000		2,198,000		1,307,943
Other income (expense), net	(280,287)	—		—		—		(280,287)
Income (loss) before income tax expense	(1,474,770)	—		865,000		2,198,000		1,588,230
Income tax expense (benefit)	62,142	—		182,000	(4)	462,000	(4)	706,142
Net income (loss) from continuing operations	(1,536,912)	—		683,000		1,736,000		882,088
Discontinued operations:								
(Loss) income from discontinued operations before income tax expense	(6,780,289)	(5,020,000)	(3)	—		—		(11,800,289)
Income tax expense (benefit) from discontinued operations	212,642	(1,054,000)	(4)	—		—		(841,358)
Net income (loss) from discontinued operations	(6,992,931)	(3,966,000)		—		—		(10,958,931)
Net income (loss)	\$ (8,529,843)	\$ (3,966,000)		\$ 683,000		\$ 1,736,000		\$ (10,076,843)
Net loss from continuing operations per common share:								
Basic	\$ (0.10)							\$ 0.06
Diluted	\$ (0.10)							\$ 0.06
Net income from discontinued operations per common share:								
Basic	\$ (0.47)							\$ (0.73)
Diluted	\$ (0.46)							\$ (0.72)
Net income per common share:								
Basic	\$ (0.57)							\$ (0.68)
Diluted	\$ (0.56)							\$ (0.67)
Basic weighted average shares								
	14,919,091							14,919,091
Diluted weighted average shares								
	15,147,247							15,147,247

**THE JOINT CORP.**  
**PRO FORMA CONDENSED CONSOLIDATED INCOME STATEMENTS**  
(unaudited)

	Year Ended December 31, 2023							
	Historical (as reported)	Clinic Sales Transaction	Notes	RD Rights Termination Costs	Notes	Pro Forma Adjustments	Notes	Pro Forma
Revenues:								
Royalty fees	\$ 29,160,832	\$ —		\$ —		\$ 1,438,000	(6)	\$ 30,598,832
Franchise fees	2,882,895	—		—		84,000	(7)	2,966,895
Advertising fund revenue	8,321,043	—		—		411,000	(8)	8,732,043
Software fees	5,086,562	—		—		223,000	(9)	5,309,562
Other revenues	1,526,145	—		—		—		1,526,145
Total revenues	46,977,477	—		—		2,156,000		49,133,477
Cost of revenues:								
Franchise and regional development cost of revenues	9,063,375	—		(842,000)	(5)	—		8,221,375
IT cost of revenues	1,417,270	—		—		—		1,417,270
Total cost of revenues	10,480,645	—		(842,000)		—		9,638,645
Selling and marketing expenses	8,689,664	—		—		—		8,689,664
Depreciation and amortization	1,278,148	—		—		—		1,278,148
General and administrative expenses	26,231,615	—		—		—		26,231,615
Total selling, general and administrative expenses	36,199,427	—		—		—		36,199,427
Net (gain) on disposition or impairment	(20,894)	—		—		—		(20,894)
Income (loss) from operations	318,299	—		842,000		2,156,000		3,316,299
Other income (expense), net	64,293	—		—		—		64,293
Income (loss) before income tax expense	254,006	—		842,000		2,156,000		3,252,006
Income tax expense (benefit)	11,023,411	—		177,000	(4)	453,000	(4)	11,653,411
Net income (loss) from continuing operations	(10,769,405)	—		665,000		1,703,000		(8,401,405)
Discontinued operations:								
Income (loss) from discontinued operations before income tax expense	1,384,750	(5,200,000)	(3)	—		—		(3,815,250)
Income tax expense (benefit) from discontinued operations	367,542	(1,092,000)	(4)	—		—		(724,458)
Net income (loss) from discontinued operations	1,017,208	(4,108,000)		—		—		(3,090,792)
Net income (loss)	<u>\$ (9,752,197)</u>	<u>\$ (4,108,000)</u>		<u>\$ 665,000</u>		<u>\$ 1,703,000</u>		<u>\$ (11,492,197)</u>
Net loss from continuing operations per common share:								
Basic	\$ (0.73)							\$ (0.57)
Diluted	\$ (0.72)							\$ (0.56)
Net income from discontinued operations per common share:								
Basic	\$ 0.07							\$ (0.21)
Diluted	\$ 0.07							\$ (0.21)
Net income per common share:								
Basic	\$ (0.66)							\$ (0.78)
Diluted	\$ (0.65)							\$ (0.77)
Basic weighted average shares								
	14,688,115							14,688,115
Diluted weighted average shares								
	14,935,217							14,935,217

**The Joint Corp.**  
**Notes to the Unaudited Pro Forma Condensed Consolidated Financial Statements**

The Unaudited Pro Forma Condensed Consolidated Balance Sheet as of March 31, 2025, and the Unaudited Pro Forma Condensed Consolidated Statements of Operations for the three months ended March 31, 2025 and for the years ended December 31, 2024 and 2023 include the following adjustments:

- (1) Represents the estimated brokerage fees associated with the Joint Ventures Transaction.
- (2) For purposes of the unaudited pro forma condensed consolidated balance sheet, the estimated gains recognized in retained earnings (accumulated deficit) is based on the net carrying value of the assets sold in the Joint Ventures Transaction as of March 31, 2025 rather than as of the closing date of the Joint Ventures Transaction. As a result, the estimated loss reflected herein may differ materially from the actual gain or loss on the Joint Ventures Transaction as of the closing date because of the differences in the carrying value of assets and liabilities at the closing date.
- (3) Reflects the recognized impact of the 31 clinics on the condensed consolidated statements of income for each respective period.
- (4) Reflects the estimated income tax impact of the adjustments at the applicable statutory income tax rates in effect for the periods presented.
- (5) Reflects the recognized regional developer fees recognized for the Northwest Region for each respective period.
- (6) Reflects the estimated royalties equal to seven percent of gross sales for the 31 clinics sold to Joint Ventures for each respective period.
- (7) Reflects the estimated franchise fees for the 31 clinics sold to Joint Ventures recognized ratably on a straight-line basis over the typical 10-year franchise agreement term.
- (8) Reflects the estimated advertising fund fees equal to two percent of gross sales for the 31 clinics sold to Joint Ventures for each respective period.
- (9) Reflects the estimated monthly software fees for the 31 clinics sold to Joint Ventures for each respective period.